



Stephen Wood with Léo Lefebvre

A Note From Stephen Wood

Dear Léo and friends at TUG:

I would just like to take this opportunity to thank you for the invitation to the TUG TEC'007 event held April 17-19 this year. Although I was only able to manage one day off work, I feel the knowledge gained from the experience will be a tremendous asset to my future.

During these sessions I attended the Negotiation Skills for IT Professionals presentation by **Nahla Kor**. I found her to be extremely knowledgeable on the subject, and I have since successfully applied her techniques in my current situation. Combined with the TEC Vendor Showcase the overall experience at TEC'007 was a very valuable experience for me.

Thank you again for everything, and I'm honored to have received the first annual TUG/Seneca Award.

Sincerely,
Stephen Wood
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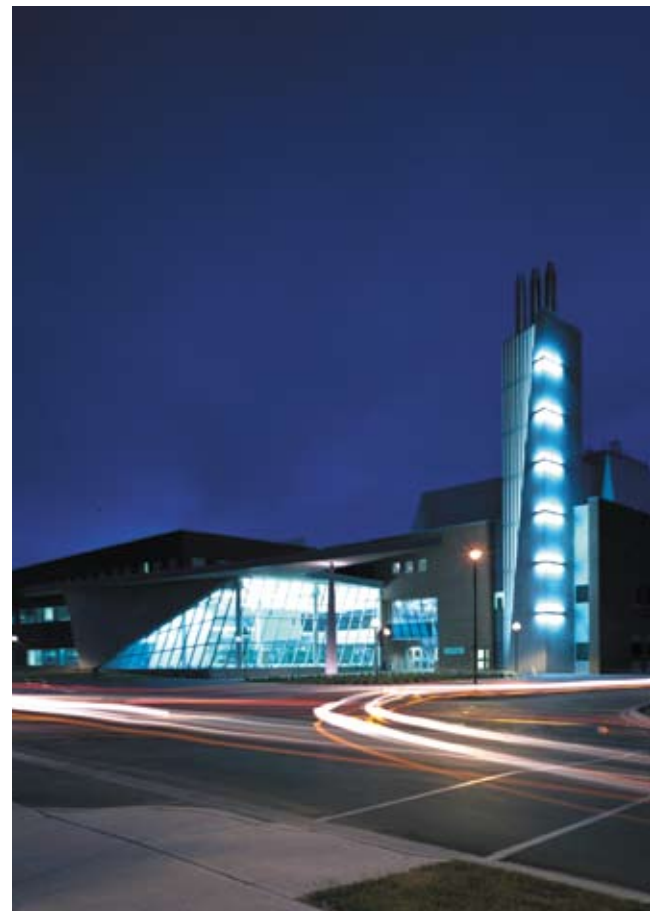
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